

PHEASANTS FOREVER & QUAIL FOREVER Clays for Conservation



Clays for Conservation is the perfect excuse to invite your local community out for a fun, relaxed day spent at the sporting clays course or trap range. This is the ideal event for all ages and skill levels and should be used to introduce your chapter and all the hard work you do to new people while bolstering support from familiar faces and sponsors.

TIPS FOR HOSTING A SUCCESSFUL EVENT:

- Keep the cost low, this is an introductory event that doesn't require a catered meal
- Due to limited space, all registration should take place online beforehand and the number of clays should be limited to 50 per person
- Teams should be assigned beforehand and specific groups should be created for new or inexperienced shooters that have team-leads assigned to help teach how sporting clays work, answer questions, and make new shooters feel comfortable
- Never have more than 10 people at a station bottlenecks might happen but keep spirits lighthearted
- Provide maps of the course and indicate which station each team will start at
- Although score cards should be provided, for most this will be irrelevant so create fun side-games or award prizes best score, lowest score, and a random number that is sealed in an envelope until the very end
- Provide a contact list with the map and scorecard with phone numbers people can contact if they have questions or concerns
- Recruit a large number of helpers to have out on the course so your chapter has a strong presence and can effectively run registration, provide water/snacks, supervise stations and answer questions
- Shooting is only half the fun, provide a relaxed atmosphere at the end for participants to gather, have beverages, and learn about what your chapter is accomplishing and how they can become further involved. Think of this as a hybrid shooting event and Pint Night.





COST AND FUNDRAISING OPPORTUNITIES:

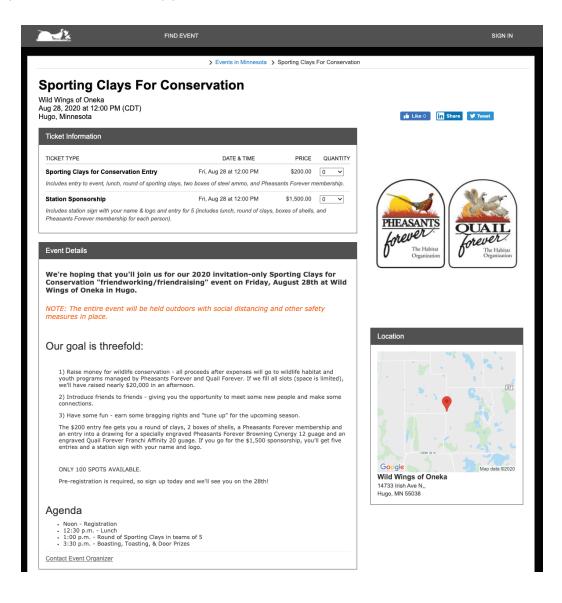
This should be seen as an entry-level event for your chapter, so registration fees should be kept to a minimum. That said, there are certainly ways to fundraise while having fun.

- An example of a baseline registration fee is \$70. This could include snacks, beverages out on the course and one beer at the end of the day. Shells do not need to be provided (this should be communicated beforehand).
- Provide a specific cause that people's registration fees will be applied toward. Some people may be more inclined to help specific projects and programs such as our Build a Wildlife Area instead of initially attending a banquet see this as a great educational tool to help build support for the future.
- Providing a small Silent Auction and select merchandise for sale is a great way to raise some additional funds with minimal overhead
- Create fun side-games while out on the course as raffles. For example, anyone who breaks two clays with one shot gets a raffle ticket, charge \$20 to shoot a bonus clay and if it's hit they receive a raffle ticket, seal a number in an envelope and whoever hits that exact mark is entered in a drawing etc.
- This event is a great opportunity to solicit station sponsorships. Sponsor representatives can even "host" specific stations and you can also sell teams to sponsors. In addition to this, you can solicit sponsors for door prizes.
- Plinko, Card Raffles, and High Low tables are all great low-stress fundraising games that can be played during the post-shoot social



REGISTRATION & FOLLOW-UP:

All registration should take place online before the event via Pheasants Forever & Quail Forever's Event Center. Due to limited space out on the course, this will keep attendance at an acceptable number while also allowing for post-event follow-up surveys, future membership invitations, and opportunities to attend additional events.



INSURANCE & WAIVERS:

Most sporting clays courses and trap ranges will have waivers that you can utilize. Every shooter must sign a waiver and your chapter must fill out all appropriate Pheasants Forever & Quail Forever insurance forms. In addition to this, if you'd like to take people's photos to utilize in future promotional materials or to highlight this event online, have people sign a photo release form.

EQUIPMENT & SAFETY CONSIDERATIONS:

Although everyone should have their own shotgun, this is a good opportunity to work with various shotgun companies and representatives as sponsors to provide loaners, opportunities to try new guns at specific stations, or simply have guns for display.

- A safety briefing must be given by the chapter or a course representative prior to the start of the event
- Proper hearing and eye protection must be worn by shooters and volunteers at all times while on the course
- Have signage and communicate that the course is closed to the public for your special event



EVENT MARKETING

Your goal is to reach a new audience while reengaging with your established members, therefore try new marketing tactics.

• Your email and mailing lists will be the most important tools you have, but you should also utilize Facebook and other online avenues to reach a new audience. A paid promotion/advertisement on Facebook is a great way to reach and target a new audience within a reasonable distance of your event venue. If your chapter doesn't have a Facebook presence, engage with your Regional Rep on the best way to use state or

regional opportunities to spread the word via social media.

- Use our national event website, state/local social media channels, membership lists, and email marketing resources.
- Be sure to include the details, purpose, special guests, raffles and anything else unique in your announcement.
- Give people time to commit and build buy-in by promoting your event at least one month in advance and allowing people to register on our t national PF/QF Events website and indicated they are interested by attending via a Facebook Event.

Here is a checklist to ensure that you have your marketing bases covered:

- $\sqrt{}$ Mail postcard to membership list
- $\sqrt{}$ Send email to members
- $\sqrt{}$ Post on social media multiple times (and boost post locally)
- $\sqrt{}$ Local newspapers and radio
- $\sqrt{}$ Hang up flyers

*Be sure to include the registration QR code and link in all promotional materials!

Promotional materials, templates, and various forms will be available for chaptersvia Pheasants Forever & Quail Forever's TicketPrinting.com website and web portal.

