### \*\*\* PUBLIC INSPECTION COPY \*\*\*

\*\*\* Form 990 Online Filers: Please sign and date in Part II and then email a scanned PDF copy of the signed form to signatureforms@form990.org or fax it to 866-699-3916

Form 8453-E0

## **Exempt Organization Declaration and Signature for Electronic Filing**

For calendar year 2019, or tax year beginning 07/01 , 2019, and ending 06/30

OMB No. 1545-0047

For use with Forms 990, 990-EZ, 990-PF, 1120-POL, and 8868 Department of the Treasury Internal Revenue Service Name of exempt organization Employer identification number PHEASANTS FOREVER INC 41-1429149 Type of Return and Return Information (Whole Dollars Only) Part I Check the box for the type of return being filed with Form 8453-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a below and the amount on that line of the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). If you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I. b Total revenue, if any (Form 990, Part VIII, column (A), line 12) . . 1b 67,643,527 Form 990 check here Form 990-EZ check here ▶ 2a b Total revenue, if any (Form 990-EZ, line 9) . . . . . . . . 2b 3a Form 1120-POL check here 4a Form 990-PF check here Tax based on investment income (Form 990-PF, Part VI, line 5) . 4b **Balance due** (Form 8868, line 3c) . . . . . . . . . . . . . . . . Form 8868 check here ▶ **Declaration of Officer** Part II I authorize the U.S. Treasury and its designated Financial Agent to initiate an Automated Clearing House (ACH) electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. If a copy of this return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I certify that I executed the electronic disclosure consent contained within this return allowing disclosure by the IRS of this Form 990/990-EZ/ 990-PF (as specifically identified in Part I above) to the selected state agency(ies). Under penalties of perjury, I declare that I am an officer of the above named organization and that I have examined a copy of the organization's 2019 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. Sign James Koerber, CFO Here Part III Declaration of Electronic Return Originator (ERO) and Paid Preparer (see instructions) I declare that I have reviewed the above organization's return and that the entries on Form 8453-EO are complete and correct to the best of my knowledge. If I am only a collector, I am not responsible for reviewing the return and only declare that this form accurately reflects the data on the return. The organization officer will have signed this form before I submit the return. I will give the officer a copy of all forms and information to be filed with the IRS, and have followed all other requirements in Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns. If I am also the Paid Preparer, under penalties of perjury I declare that I have examined the above organization's return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. This Paid Preparer declaration is based on all information of which I have any knowledge. ERO's Date Check if Check if **ERO's SSN or PTIN** selfalso paid signature ERO's preparer employed \_\_ Firm's name (or Use yours if self-employed), Only address, and ZIP code Under penalties of perjury, I declare that I have examined the above return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer is based on all information of which the preparer has any knowledge. Print/Type preparer's name Preparer's signature Check if Paid employed Preparer

Firm's name ▶

Firm's address ▶

Use Only

Firm's EIN ▶

# Form **990**

## **Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

Open to Public

Department of the Treasury

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Inter	nal Rever	nue Service	►G	► Go to www.irs.gov/Form990 for instructions and the latest information.								Inspection
Α	For the	2019 calend	dar year, or tax y	year beginning	1	07/01	,	2019, and end	ling	06/3	0	, 20 20
В	Check if	f applicable:	C Name of organiz	zation PHEASA	NTS FOR	REVER IN	IC				D Empl	oyer identification number
	Address	change	Doing business	as								41-1429149
	Name cl	hange	Number and str	eet (or P.O. box i	f mail is no	t delivered	to street a	ddress)	Room	n/suite	E Telepl	hone number
$\overline{\Box}$	Initial re	turn	1783 BUERKLI	E CIRCLE								651-773-2000
ī		urn/terminated	City or town, sta	ate or province, c	ountry, and	d ZIP or fore	eign posta	code				
$\overline{\Box}$		ed return	ST PAUL, MN,	*	•		•				<b>G</b> Gross	s receipts \$ 89,143,802
П		ion pending	F Name and addre		ficer: How	vard K Vii	ncent			H(a) Is this a gro	oup return fo	or subordinates? Yes No
_	, ippout	g	1783 Buerkle C							, , ,		tes included? Yes No
$\overline{}$	Tax-exe	mpt status:	✓ 501(c)(3)	501(c) (		sert no.)	4947	(a)(1) or 527	,	1 ' '		ee instructions)
		<u>'</u>	neasantsforever		, (	,				H(c) Group ex	emption	number ▶
<u>-</u>	•	organization:		Trust Associa	ation $\square$ (	Other ►		L Year of for	mation			of legal domicile: MN
_	art I	Summa		7,00001	2011	71101 -		<b>2</b> 10ai 0110i	mation	1702	III Otato	Will
	1		<u> </u>	nization's miss	sion or m	net eigni	ificant ac	tivities: Dhos	canto	Eorovor an	d Ouail	Forever's mission is
Ф	'											and conservation
ũ			e prieasarits, qu	iali, aliu otilei	wiidille ti	ii ougii na	abitat iiii	novements, p	ublic	access, euu	Cation,	and conservation
ř	2	advocacy.	box ▶ ☐ if the	organization	disconti	inuad ita	oporatio	ne or dienoe	od of	more than	2504 of	ite not accote
ove.	3			-			-	-			3	1
G			voting membe	_	_			•				16
S	4		independent v	-		-		-			4	15
Ě	5		per of individua			-	-	-			5	475
Activities & Governance	6		per of volunteer	•							6	4,000
⋖	7a		ated business r				. ,.				7a	1,302,932
	b	Net unrelat	ted business ta	ixable income	from Fo	rm 990-	I, line 39		<del></del>		7b	0
										Prior Year		Current Year
ě	8		ons and grants								88,482	55,955,801
en	9		ervice revenue						_	4,8	02,435	2,921,340
Revenue	10		t income (Part \	· · · · · · · · · · · · · · · · · · ·	-		-			3	83,452	292,144
_	11		nue (Part VIII, c					•		10,2	66,826	8,474,242
	12	_	ue-add lines 8						_	62,7	41,195	67,643,527
	13	Grants and	d similar amoun	nts paid (Part	IX, colum	nn (A), lin	nes 1-3)				0	0
	14	Benefits pa	aid to or for me	mbers (Part I)	X, colum	n (A), line	e 4) .				0	0
S	15	Salaries, ot	her compensati	on, employee	benefits	(Part IX, o	column (	A), lines 5–10)		20,8	22,753	23,689,742
Expenses	16a	Profession	al fundraising f	ees (Part IX, d	column (A	A), line 1	1e) .				0	0
хbе	b	Total fundr	aising expense	es (Part IX, co	lumn (D),	line 25)	<b>&gt;</b>	8,102,230				
Ш	17	Other expe	enses (Part IX, d	column (A), lir	nes 11a-	11d, 11f-	-24e)			40,0	80,916	44,315,256
	18	Total expe	nses. Add lines	3 13–17 (must	equal Pa	art IX, co	olumn (A)	, line 25) .		60,9	03,669	68,004,998
	19	Revenue le	ess expenses. S	Subtract line 1	18 from li	ine 12 .				1,8	37,526	-361,471
Net Assets or Fund Balances									Beg	inning of Curre	ent Year	End of Year
sets	20	Total asset	ts (Part X, line 1	16)						47,0	65,428	51,710,315
t Ass	21	Total liabili	ties (Part X, line	e 26)						10,2	17,260	15,481,441
F	22	Net assets	or fund balanc	es. Subtract	line 21 fr	om line 2	20 .			36,8	48,168	36,228,874
	art II	Signatu	re Block									
Un	der pena	alties of perjury,	, I declare that I hav	ve examined this	return, incl	uding acco	mpanying	schedules and st	tateme	nts, and to the	best of r	my knowledge and belief, it is
tru	e, correc	t, and complete	e. Declaration of pro	eparer (other thar	n officer) is	based on a	all informat	on of which prep	arer ha	as any knowled	lge.	
Siç	gn	Signatu	ure of officer							Date		
He	re	Jame	es Koerber, CFO	)								
			r print name and tit									
Pa	id	Print/Type	preparer's name		Preparer	's signature	е		Date		Check	if PTIN
		\ <u>_</u>									self-emp	_
	epare	Firm's non	ne <b>&gt;</b>		1					Firm's	EIN ►	
Us	e On	Firm's add								Phone		
Ma	y the IF		this return with	the preparer	shown a	bove? (s	see instru	ctions)				Yes No

Form 990 (2019) Page **2** 

Part	П	Statement of Program Service Accomplishments  Check if Schedule O contains a response or note to any line in this Part III	
1	Brie	efly describe the organization's mission:	
•		easants Forever and Quail Forever's mission is to conserve pheasants, quail, and other wildlife through habitat impro	ovements
		blic access, education, and conservation advocacy.	JVCIIICIII3,
	-5-45	bilo dossas, sudaditori, drid soriasi valiori davosas).	
2	Did ·	If the organization undertake any significant program services during the year which were not listed on the	
			Yes 🗹 No
	If "Y	Yes," describe these new services on Schedule O.	
3	Did	the organization cease conducting, or make significant changes in how it conducts, any program	
			Yes 🗹 No
	If "Y	Yes," describe these changes on Schedule O.	
4	Des	scribe the organization's program service accomplishments for each of its three largest program services, as	measured b
		penses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocation	
	the t	total expenses, and revenue, if any, for each program service reported.	
4a	(Coc		49,424 )
		Idlife Habitat Initiatives: During the 2020 fiscal year, Pheasants Forever, Inc. completed more than 10,000 habitat projection	
		pacting 190,000 acres. Since its inception in 1982, Pheasants Forever has spent \$886 million and completed 561,000 h	
		pjects. These projects include land acquisitions, shelterbelts, wetlands, food plots, nesting cover, tree planting, maint	
		clude the purchase of habitat equipment. Following are current year highlights of the various projects completed by P	
		rever: Land Acquisitions-Land acquired by, or with the help of, Pheasants Forever is generally donated to state and fe	
		Idlife agencies for public wildlife management areas. During the year, Pheasants Forever spent \$16.2 million to help p	
		1 acres of land, including conservation easements Since inception, Pheasants Forever has helped purchase, and put	
		main, more than 200,000 acres of land at a cost of \$232 million. Shelterbelts- A well designed shelterbelt can effective	
		Idlife from exposure to harsh weather conditions. Shelterbelts also provide loafing, feeding, roosting and escape covers	
		easants and other upland wildlife throughout the year. In harsh winters, shelterbelts become rescue cover, allowing a	
		eeding individuals to survive the winter and repopulate the rural landscape the next spring. During the year, Pheasant ontinued on Schedule O, Statement 1)	S Forever
4b	(Coc		0)
	`	blic Awareness, Education and Outreach: The education and outreach component of Pheasants Forever provides year	
		uth programs that offer a pathway of activities that cultivate and grow land stewards and hunting conservationists of	
		e focus is on hunter recruitment, retention, and reactivation. This initiative is carried on in part through the No Child L	
		doors(R) Initiative and other outreach activities. The organization's publications, The Pheasants Forever Journal of Up	
		inservation (published four times a year) and The Quail Forever Journal of Quail Conservation (published four times a	
		e joint Upland Hunting SUPER issue (published once for both PF and QF audiences) are distributed to members along	
		riety of printed and electronic communications disseminated to educators, chapter leaders, and other stakeholders. T	
		riodicals contain information pertaining to the need for wildlife habitat development and restoration, the benefits of w	
		il conservation, current issues and policies affecting conservation and the tradition of hunting, chapter activities and	
	spe	ecial features. During the 2020 fiscal year, Pheasants Forever & Quail Forever chapters hosted almost 737 outreach e	vents that
	intro	roduced habitat education, our hunting heritage, shooting sports and conservation engagement to 56,144 youth and 2	22,605
	(Coı	ontinued on Schedule O, Statement 2)	
4c	(Coc		<u>o</u> )
		eld Operations: Pheasants Forever's region field representatives provide support, information, hands-on education to	
	and	d work on implementation of wildlife habitat development and restoration. PF's representatives also assist members a	and chapter
	volu	lunteers to improve wildlife habitat in the most efficient and effective way.	
4d	Oth	ner program services (Describe on Schedule O.) See Schedule O, Statement 3	
<del>-</del> u		epenses \$ 1,408,942 including grants of \$ 0 ) (Revenue \$ 1,171,916 )	
4e	<u> </u>	tal program service expenses   57,347,223	

Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	,	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	~	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		_
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i>	4	,	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		_
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		~
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	,	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," complete Schedule D, Part III	8		_
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes," <i>complete Schedule D, Part IV</i>	9		,
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i>	10	,	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	,	
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		_
С	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	,	
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		,
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	~	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f		~
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	~	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		,
13 14a	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i> Did the organization maintain an office, employees, or agents outside of the United States?	13 14a		V
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		\ \
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		_
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i>	16		_
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> (see instructions)	17		~
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	,	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?  If "Yes," complete Schedule G, Part III	19	,	
20a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H </i>	20a		~
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? .	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		,

Part	Checklist of Required Schedules (continued)			
	. , ,		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		~
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	V	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		~
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	<b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		,
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		_
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26		~
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		~
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> "Yes," complete Schedule L, Part IV	28a		~
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		~
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If	000		_
29	"Yes," complete Schedule L, Part IV	28c 29	~	<i>V</i>
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," <i>complete Schedule M</i>	30	~	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		~
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		~
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If</i> "Yes," <i>complete Schedule R, Part I</i>	33	~	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		~
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		~
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 </i>	36		~
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		~
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note:</b> All Form 990 filers are required to complete Schedule O.	38	~	
Part	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V			
	and the second of the second o	•	Yes	No
1a b	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	-		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	10	<b>1</b>	

Part '	Statements Regarding Other IRS Filings and Tax Compliance (continued)					
					Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax					
	Statements, filed for the calendar year ending with or within the year covered by this return	2a	475			
b	If at least one is reported on line 2a, did the organization file all required federal employment	ax retu	urns? .	2b	~	
	<b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see inst					
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year		l	3a	~	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on S		le O .	3b	~	
	At any time during the calendar year, did the organization have an interest in, or a signature or oth					
	a financial account in a foreign country (such as a bank account, securities account, or other finan			4a		~
b	If "Yes," enter the name of the foreign country ▶					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial	Accour	nts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax	year?		5a		~
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelte	r trans	action?	5b		~
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,00	00, an	d did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	?		6a		~
b	If "Yes," did the organization include with every solicitation an express statement that such	contril	outions or			
	gifts were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and	partly	for goods			
	1 7			7a	~	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b	~	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property f	or whi	ch it was			
	required to file Form 8282?			7с		~
	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal b			7e		~
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal bene			7f		~
g	If the organization received a contribution of qualified intellectual property, did the organization file Form		-	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization fi			7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund m	aintain	ed by the			
_	-pgggg			8		
9	Sponsoring organizations maintaining donor advised funds.					
	Did the sponsoring organization make any taxable distributions under section 4966?			9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related pers	son?		9b		
10	Section 501(c)(7) organizations. Enter:	ا مدا				
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities .	10b				
11	Section 501(c)(12) organizations. Enter:	446				
	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu		n 10/12	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	11 1041:	120		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	IZU				
	Is the organization licensed to issue qualified health plans in more than one state?			13a		
u	<b>Note:</b> See the instructions for additional information the organization must report on Schedule	 a O		100		
b	Enter the amount of reserves the organization is required to maintain by the states in which	) 				
	the organization is licensed to issue qualified health plans	13b				
	Enter the amount of reserves on hand	13c				
	Did the organization receive any payments for indoor tanning services during the tax year?			14a		~
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on			14b		<u> </u>
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in					
13	excess parachute payment(s) during the year?	. GITIUI		15		1
	If "Yes," see instructions and file Form 4720, Schedule N.			.5		_
16	Is the organization an educational institution subject to the section 4968 excise tax on net inve	stmen	t income?	16		~
	If "Yes." complete Form 4720. Schedule O.	31011				

Form 990 (2019) Page **6** 

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a

response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year . . . 1a 16 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent . 1b 15 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 ~ Did the organization delegate control over management duties customarily performed by or under the direct 3 3 supervision of officers, directors, trustees, or key employees to a management company or other person? . Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b R Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O . . . . . Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes 10a 1 **b** If "Yes," did the organization have written policies and procedures governing the activities of such chapters. affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b V Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a ~ Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy? . . . . . . . . . . . . 13 1 14 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official . . . . . . . . . . . . . . . 15a 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a J If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ See Schedule O, Statement 4 17 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c) 18 (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website ✓ Another's website ✓ Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year. 20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ James M Koerber, (651)773-2000

Part VI

Form 990 (2019) Page **7** 

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . . . . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

Check this box if fleither the organization	Tiol dily rolate	u org	ui iiz		C)	ompo	71100			Tradico.
(A)	(B)				sition			(D)	(E)	(F)
Name and title	Average					re than one n is both an		Reportable	Reportable	Estimated amount
	hours					or/trust		compensation from the	compensation from related	of other
	per week (list any	or	Ins	Officer	<u>&amp;</u>	Hig	Former	organization	organizations	compensation from the
	hours for related	Individual trustee or director	Institutional trustee	cer	Key employee	hest	mer	(W-2/1099-MISC)	(W-2/1099-MISC)	organization and related organizations
	organizations	tor t	onal		ploy	e con				related organizations
	below dotted line)	uste	trus		ée	per				
	dotted line)	Ď	tee			Highest compensated employee				
Howard K Vincent	50.00					_				
President and CEO	0.00	~		~	~			349,204	0	34,577
David E Nomsen	50.00									
VP of Governmental Affairs	0.00				~			225,573	0	24,283
James M Koerber	50.00									
Chief Financial Officer	0.00			~	~			221,386	0	18,728
Richard Young	50.00									
VP of Field Operations	0.00				~			181,198	0	18,566
David Bue	50.00									
VP Development	0.00				~			171,771	0	25,938
Robert St Pierre	50.00									
Vice President of Marketing	0.00					~		136,396	0	15,077
Bethany Erb	50.00									
Government Affairs Representative	0.00					~		116,099	0	23,044
Richard Wissink	50.00									
Vice President of Education & Outreach	0.00					~		118,285	0	17,598
Timothy Schultz	50.00									
Director of Finance	0.00					~		118,224	0	8,559
Ron Leathers	50.00									
Director of Finance	0.00					~		105,336	0	15,475
Tim Kessler	5.00									
Chair	0.00	~		~				0	0	0
Matt Kucharski	5.00									
Vice Chair	0.00	~		~				0	0	0
Nancy Anisfield	5.00									
Secretary	0.00	~		~				0	0	0
Richard Bell	3.00									
Director	3.00	~						0	0	0

Part	Section A. Officers, Directors,	rustees,	ney i		μιο	yee	s, an	υг	ilgriest Compe	iisateu Empio	yees (C	Oriun	iuea)
						C)							
	(A)	(B)	(4	ot -!		ition	e than o		(D)	(E)		(F)	
	Name and title	Average	,				e tnan d is both		Reportable	Reportable	Estimat	ted amo	ount
		hours per week					or/trus	tee)	compensation from the	compensation from related		other bensatio	on
		(list any	or o	Ins	Officer	<u>8</u>	em Hig	For	organization	organizations		om the	ווכ
		hours for	direc	lit	cer	Key employee	hest	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	_	zation a	
		related organizations	of all t	ona		oldt	ee cor	-			related o	organiza	มแดกร
		below	Individual trustee or director	Ē		yee	npe						
		dotted line)	8	Institutional trustee			Highest compensated employee						
Jerrod	Burke	3.00					9						
Directo		0.00	~						0	0			0
Jon Le		3.00											
Directo		0.00	~						0	0			0
John 1	hames	3.00											
Directo	or	0.00	~						0	0			0
Paul G	ross	3.00											
Directo	or	0.00	~						0	0			0
Brett F	Reber	5.00											
Treasu	 irer	0.00	~		~				0	0			0
Jeff Er	ickson	3.00											
Direct	or	0.00	·						0	0			0
Jon Ko	ohler	3.00											
Directe	or	0.00	~						0	0			0
Marily	า Vetter	3.00											
Direct	or	0.00	~						0	0			0
John E	Beall	3.00											
Directo	or	0.00	~						0	0			0
Dax H	ayden	3.00											
Direct	or	0.00	~						0	0			0
Keith S	Schopp	3.00											
Direct	or	0.00	~						0	0			0
1b	Subtotal								1,743,472	0		201	1,845
С	Total from continuation sheets to Part												
d	Total (add lines 1b and 1c)							<u> </u>	1,743,472	0		201	1,845
2	Total number of individuals (including but		d to th	ose	e list	ted	above	e) w	ho received more	e than \$100,000	of		
	reportable compensation from the organi	ization ►							11				
												Yes	No
3	Did the organization list any former of												
	employee on line 1a? If "Yes," complete	Schedule J	for s	uch	ind	ivid	ual				3		~
4	For any individual listed on line 1a, is the												
	organization and related organizations	•							complete Sched	dule J for such			
											4	~	
5	Did any person listed on line 1a receive of												
Co -1:	for services rendered to the organization	! IT "Yes," C	compi	ete	Sch	nedi	uie J f	or s	sucn person .		5		
	on B. Independent Contractors											00.00	
1	Complete this table for your five high												
	compensation from the organization. Rep	ort compen	เรสแป	1 (0	ıne	e ca	ieriaa	ı ye	ar enuing with or	within the organ	iization':	s lax !	year.

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
Pinpoint 360, 7407 Washington Avenue South, Edina, MN 55439-2410	Printing Services	684,612
RSM US LLP, 5155 Paysphere Circle, Chicago, IL 60674-0051	IT Consulting Services	310,961
MN Native Landscapes, 8740 77th Street NE, Monticello, MN 55362-4321	Native Landscaping Services	272,278
Native Resources Preservation LLC, 260 Wentworth Avenue East, Suite 155, West St	Native Grass Seed Planting S	240,038
MN Habitat Management LLC, 15399 SW Amelia Road, Glenwood, MN 56334-4080	Habitat Improvement Services	178,906
2 Total number of independent contractors (including but not limited to	those listed above) who	
received more than \$100,000 of compensation from the organization ▶	9	

## Part VIII Statement of Revenue

		Check if Schedule	Осо	ntains a re	spon	se or note to an	y line in this Pa	art VIII		🗆
							<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512–514
ts ts	1a	Federated campaig	ns .		1a	9,601				
ran	b	Membership dues			1b	5,019,375				
, Ĕ	С	Fundraising events 1c			0					
iifts ar /	d	Related organization			1d	0				
s, G	е	Government grants	•		1e	42,055,494				
Contributions, Gifts, Grants and Other Similar Amounts	f	All other contribution and similar amounts no			1f	8,871,331				
ontrib nd Otl	g	Noncash contribution lines 1a–1f			1g	\$ 1,619,522				
<u> </u>	h	Total. Add lines 1a-	-1f .			•	55,955,801			
•						Business Code				
Program Service Revenue	2a	Habitat Project Reve	enue			900099	1,749,424	1,749,424	0	C
e Z	b	Membership Dues				900099	1,171,916	1,171,916	0	C
n S	С									
yram Ser Revenue	d									
90 _	e	All athermananana								
Δ.	I	All other program se				▶	0		0	C
	<u>g</u> 3	Total. Add lines 2a- Investment income					2,921,340			
	3	other similar amoun	•	-			232,514	0	0	232,514
	4	Income from investment of tax-exempt be				-	232,314		0	232,314
	5	Royalties					209,530		0	209,530
		· •		(i) Real		(ii) Personal	201/000			
	6a	Gross rents	6a	9!	5,339	0				
	b	Less: rental expenses	6b		1,435	0				
	С	Rental income or (loss)			3,904	0				
	d	Net rental income o	r (los	'.		▶	63,904	0	0	63,904
	7a	Gross amount from		(i) Securiti	ies	(ii) Other				
		sales of assets		( 15	3,053	o				
		other than inventory	7a	0,13	3,003	U				
ne	b	Less: cost or other basis								
evenue		and sales expenses .	7b		3,423	0				
	С	Gain or (loss)	7c		9,630	0				
er	d	Net gain or (loss)				▶	59,630	0	0	59,630
Other R	8a			ndraising						
•		events (not including of contributions re		0 on line						
		1c). See Part IV, line			8a	10 501 730				
	b	Less: direct expens			8b	10,591,638 7,182,642				
	C	Net income or (loss)					3,408,996		0	3,408,996
	9a	Gross income 1	•	i	9 0 0 0		3,700,770			3,700,770
	Ja	activities. See Part			9a	7,895,472				
	b	Less: direct expens			9b	5,370,653				
	С	Net income or (loss)			tivitie		2,524,819	0	0	2,524,819
	10a	Gross sales of in	•							
		returns and allowan			10a	3,827,552				
	b	Less: cost of goods			10b	2,822,122				
	С	Net income or (loss)	) from	sales of in	vento		1,005,430	790,574	214,856	0
Sn						Business Code				
eor Pe	11a	Advertising Publicat	ions			541800	1,035,208	0	1,035,208	0
lan	b	Web Advertising				541800	52,868	0	52,868	0
scellaneo Revenue	С					900099	142,747	142,747	0	0
Miscellaneous Revenue	d	d All other revenue			30,740		0	0		
	е	Total. Add lines 11a					1,261,563			
	12	Total revenue. See	ınstr	uctions .		🕨	67,643,527	3,885,401	1,302,932	6,499,393 Form <b>990</b> (2019)

Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX **(D)** Fundraising (C) Management and Do not include amounts reported on lines 6b. 7b. (A) Total expenses (B) Program service 8b. 9b. and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 0 0 2 Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . . 0 0 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 0 0 Benefits paid to or for members . . . . 0 0 5 Compensation of current officers, directors, trustees, and key employees . . . . . 1,422,695 819,753 297,680 305,262 6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . 0 0 0 7 Other salaries and wages . . . . . . 18,403,077 14,230,889 1,329,867 2,842,321 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 883,540 656,824 83,337 143,379 Other employee benefits . . . . . . . 9 1.580.215 1,277,036 85,139 218.040 10 Payroll taxes . . . . . . . . . . . . 108,009 1,400,215 1,069,705 222,501 11 Fees for services (nonemployees): Management . . . . . . . . . . . . 171,821 75,110 45,415 51,296 Legal . . . . . . . . . . . . . . . 12.743 12.743 0 0 146.737 0 146,737 0 Lobbying . . . . . . . . . 0 0 0 0 Professional fundraising services. See Part IV, line 17 0 0 Investment management fees . . . . . 0 0 f 0 0 Other, (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) 0 0 0 0 12 Advertising and promotion . . . . . . 623,182 0 0 623,182 13 Office expenses . . . . . . . . 2,658,242 1,684,389 158,070 815,783 14 Information technology . . . . . . 0 0 0 0 15 0 0 0 0 Occupancy . . . . . . . . . . . . 50,502 13,189 16 7.763 29,550 1,867,261 17 1,181,546 34,593 651,122 Payments of travel or entertainment expenses 18 for any federal, state, or local public officials 0 0 0 0 19 Conferences, conventions, and meetings . 40,677 31,307 5,559 77,543 20 . . . . . . . . . . . . . 11,337 0 11,337 0 21 Payments to affiliates . . . . . . . 0 0 0 0 22 Depreciation, depletion, and amortization . 291,954 182.056 32,299 77.599 23 528,677 416,176 51,994 60,507 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) Habitat Conservation 31,811,543 0 31,811,543 0 Conservation Education 2,729,606 2,729,606 0 0 Direct Mail Expense С 984,412 0 984,412 0 Equipment Rental & Other Expense 658,592 569,686 61,512 27.394 All other expenses 1,691,104 589,038 57,743 1,044,323 25 **Total functional expenses.** Add lines 1 through 24e 68.004.998 57,347,223 2,555,545 8,102,230 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720) . . .

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in this Par	tX		<u> L</u>
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash—non-interest-bearing	4,998,877	1	13,945,551
	2	Savings and temporary cash investments	5,007,110	2	1,092,840
	3	Pledges and grants receivable, net	1,498,358	3	2,234,208
	4	Accounts receivable, net	8,393,274	4	8,467,129
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
		controlled entity or family member of any of these persons	0	5	0
	6	Loans and other receivables from other disqualified persons (as defined			
	_	under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) .	0	6	0
Assets	7	Notes and loans receivable, net	0	7	0
SS	8	Inventories for sale or use	2,152,380	8	1,182,517
⋖	9	Prepaid expenses and deferred charges	750,557	9	1,409,741
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 6,422,347			
	b	Less: accumulated depreciation	2,200,294	10c	2,271,812
	11	Investments—publicly traded securities	13,877,514		10,379,020
	12	Investments—other securities. See Part IV, line 11	0	12	0
	13	Investments—program-related. See Part IV, line 11	6,451,362	13	8,883,341
	14	Intangible assets	0	14	0
	15	Other assets. See Part IV, line 11	1,735,702	15	1,844,156
	16	Total assets. Add lines 1 through 15 (must equal line 33)	47,065,428	16	51,710,315
	17	Accounts payable and accrued expenses	5,092,382	17	5,843,911
	18	Grants payable	0	18	0
	19	Deferred revenue	521,636	19	249,406
	20	Tax-exempt bond liabilities	0	20	0
	21	Escrow or custodial account liability. Complete Part IV of Schedule D	0	21	0
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
jab		controlled entity or family member of any of these persons	0	22	0
-	23	Secured mortgages and notes payable to unrelated third parties	537,103	23	4,194,040
	24	Unsecured notes and loans payable to unrelated third parties	0	24	0
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D	4044400	05	- 404.004
	26	Total liabilities. Add lines 17 through 25	4,066,139		5,194,084
<b>(</b> 0	20		10,217,260	20	15,481,441
ance		Organizations that follow FASB ASC 958, check here ▶   and complete lines 27, 28, 32, and 33.			
3ag	27	Net assets without donor restrictions	27,671,581	27	26,010,533
9	28	Net assets with donor restrictions	9,176,587	28	10,218,341
Net Assets or Fund Balances		Organizations that do not follow FASB ASC 958, check here ▶ ☐ and complete lines 29 through 33.			
0 8	29	Capital stock or trust principal, or current funds		29	
set	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
As	31	Retained earnings, endowment, accumulated income, or other funds		31	
et	32	Total net assets or fund balances	36,848,168	32	36,228,874
_	33	Total liabilities and net assets/fund balances	47,065,428	33	51,710,315
					Form <b>990</b> (2019)

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Check if Schedule O contains a response or note to any line in this Part XI	Part	XI Reconciliation of Net Assets				
2   68,004,998 3   Revenue less expenses. Subtract line 2 from line 1   3   3-361,471 4   Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))   4   3-6,848,168 5   Net unrealized gains (losses) on investments   5   2-257,823 6   Donated services and use of facilities   6   0   7   Investment expenses   7   0   0   8   Prior period adjustments   8   0   9   Other changes in net assets or fund balances (explain on Schedule O)   9   0   10   Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))   10   36,228,874  Part XII   Financial Statements and Reporting   Check if Schedule O contains a response or note to any line in this Part XII     10   36,228,874  1   Accounting method used to prepare the Form 990:   Cash   Accrual   Other   If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a   Were the organization's financial statements compiled or reviewed by an independent accountant?     1   Yes, 'check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis. Consolidated basis   Both consolidated and separate basis  b   Were the organization's financial statements acudited by an independent accountant?     2   2   V						
3 3 361,471  4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	1				67,643	3,527
A Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	2	· · · · · · · · · · · · · · · · · · ·			68,004	4,998
5 Net unrealized gains (losses) on investments 6 Donated services and use of facilities 6 Orated services and use of facilities 7 Investment expenses 8 Prior period adjustments 9 Other changes in net assets or fund balances (explain on Schedule O) 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) 11 Accounting method used to prepare the Form 990: Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. 12 Were the organization's financial statements compiled or reviewed by an independent accountant? 13 Separate basis Consolidated basis, or both: Separate basis Consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis 14 Teves," check a box below to indicate whether the financial statements for the year were audited on a separate basis Consolidated basis or both: Separate basis Consolidated basis or both: Separate basis Consolidated basis Both consolidated and separate basis 15 Teves, Tevew, or compilation of its financial statements and selection of an independent accountant? 16 Teves, Tevew, or compilation of its financial statements and selection of an independent accountant? 17 If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  18 As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? 18 If "Yes," did the organization undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits  19 If "Yes," did the organization undergo the required audit or audits, explain why on Schedu	3				-361	1,471
6 Donated services and use of facilities	4				36,848	8,168
7 Investment expenses		<u> </u>			-257	7,823
8 Prior period adjustments						
9 Other changes in net assets or fund balances (explain on Schedule O)						
Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))  Part XII Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII  Accounting method used to prepare the Form 990:   If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  Were the organization's financial statements compiled or reviewed by an independent accountant?						
32, column (B))   36,228,874		<del>-</del>				0
Check if Schedule O contains a response or note to any line in this Part XII	10					
Check if Schedule O contains a response or note to any line in this Part XII	D4	, ( ))			36,228	8,874
Accounting method used to prepare the Form 990:  Accrual  Accrual  Accounting method used to prepare the Form 990:  Accrual  Accrual  Accrual  Accrual  Accrual  Accounting method used to prepare the Form 990:  Accrual	Part	·				
Accounting method used to prepare the Form 990:      If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?		Check if Schedule O contains a response of note to any line in this Part XII	• •	<del></del>	· ·	
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?	4	Accounting method used to prepare the Form 000: Cook W Account Other			res	NO
Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?	•	<u> </u>	<u>—</u>			
Vere the organization's financial statements compiled or reviewed by an independent accountant?			' "'			
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits.  3b V	22			22		<b>/</b>
reviewed on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits.  3b V	Zu	· · · · · · · · · · · · · · · · · · ·	_	Lu		
Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?			OI			
b Were the organization's financial statements audited by an independent accountant?		·				
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis  c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? .  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	b	· · · · · · · · · · · · · · · · · · ·		2b	~	
separate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis  If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		·	n a			
□ Separate basis □ Consolidated basis □ Both consolidated and separate basis  c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? .  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?						
the audit, review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		·				
the audit, review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh	t of			
Schedule O.  3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?				2c	~	
As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		If the organization changed either its oversight process or selection process during the tax year, explain	on			
Single Audit Act and OMB Circular A-133?		Schedule O.				
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits . 3b ✓	3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in	the			
required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits . 3b 🗸		Single Audit Act and OMB Circular A-133?	. [	3a	~	
	b					
		required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b	•	

Form **990** (2019)

### **SCHEDULE A** (Form 990 or 990-EZ)

## **Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No. 1545-0047

2019

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information. Name of the organization Employer identification number PHEASANTS FOREVER INC 41-1429149

Par	t I Reason for Public Char	ity Status (All	organizations must	comple	te this p	art.) See instruction	ons.
The c	organization is not a private founda		,		•	,	
1	A church, convention of church						
2	A school described in <b>section</b>						
3	A hospital or a cooperative hos						(:::) Ft
4	A medical research organization hospital's name, city, and state	): 					
5	An organization operated for t section 170(b)(1)(A)(iv). (Comp		college or university	owned c	r operate	ed by a government	al unit described in
6 7	<ul> <li>A federal, state, or local govern</li> <li>✓ An organization that normally described in section 170(b)(1)</li> </ul>	receives a subs	tantial part of its sup				n the general publi
8	☐ A community trust described in	section 170(b)	(1)(A)(vi). (Complete	Part II.)			
9	An agricultural research organicor university or a non-land-granuniversity:	nt college of agr	iculture (see instruction	ons). Ente	er the nan	ne, city, and state of	the college or
10	An organization that normally receipts from activities related support from gross investment acquired by the organization at	to its exempt fur income and uni	nctions—subject to c related business taxal	ertain exc ble incom	ceptions, ne (less se	and (2) no more that ection 511 tax) from	n 33 <sup>1</sup> /3% of its
11	☐ An organization organized and				-	•	
12	☐ An organization organized and	•	•	-			rry out the purpose
	of one or more publicly suppo Check the box in lines 12a thro						
а	☐ <b>Type I.</b> A supporting organi	ization operated	, supervised, or contr	olled by	ts suppo	rted organization(s),	typically by giving
	the supported organization supporting organization. You	(s) the power to	regularly appoint or e	lect a ma	jority of t		
b	☐ <b>Type II.</b> A supporting organ	nization supervis	ed or controlled in co	nnection	with its s	supported organizati	on(s), by having
	control or management of to organization(s). You must o				persons	that control or man	age the supported
С	Type III functionally integrits supported organization(s						ally integrated with,
d	Type III non-functionally integer that is not functionally integer requirement (see instruction)	rated. The orga	nization generally mu	st satisfy	a distribu	ution requirement an	
е	☐ Check this box if the organ functionally integrated, or T						e II, Type III
f	Enter the number of supported o						
g	Provide the following information	about the supp	orted organization(s).				
	(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	listed in you	organization ur governing ment?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
				Yes	No		
(A)							
(B)							
(C)							
(D)							
(E)							
Total	1						

18

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) ▶ (a) 2015 **(b)** 2016 (c) 2017 (d) 2018 **(e)** 2019 (f) Total Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . 50,825,360 48,444,979 51,414,653 57,223,864 57,127,717 265.036.573 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . 0 0 0 0 0 The value of services or facilities furnished by a governmental unit to the organization without charge . . . . 0 0 0 0 0 Total. Add lines 1 through 3. . . . 4 50,825,360 51,414,653 57,223,864 48,444,979 57.127.717 265.036.573 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . 0 **Public support.** Subtract line 5 from line 4 265,036,573 Section B. Total Support Calendar year (or fiscal year beginning in) ▶ (a) 2015 **(b)** 2016 (c) 2017 (d) 2018 (e) 2019 (f) Total 7 50,825,360 51,414,653 Amounts from line 4 . . . . . . 57,223,864 48,444,979 57,127,717 265,036,573 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources . . . . . . . . 6,630,006 4,223,945 6,690,436 6,646,926 3,851,831 28,043,144 9 Net income from unrelated business activities, whether or not the business is regularly carried on . . . . . 3,126,034 3,474,395 3,208,688 3,848,184 2,347,907 16,005,208 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . . . . 130,182 113,268 132,345 149,401 173,487 698,683 **Total support.** Add lines 7 through 10 11 309,783,608 Gross receipts from related activities, etc. (see instructions) 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) 13 Section C. Computation of Public Support Percentage 14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f)) . . . . . 85.56 % Public support percentage from 2018 Schedule A, Part II, line 14 . . . . . . . . . . . . . . . . . 15 331/3% support test - 2019. If the organization did not check the box on line 13, and line 14 is 331/3% or more, check this 331/3% support test - 2018. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or more, check 17a 10%-facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported 10%-facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.)

	if the organization falls to quality	under the te	sis listed bei	Jw, piease co	implete rait	11.)	
	on A. Public Support						1
Calen	dar year (or fiscal year beginning in) ▶	<b>(a)</b> 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
1	Gifts, grants, contributions, and membership fees						
•	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons .						
b	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
_	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from						
C1:	line 6.)						
	on B. Total Support	(-) 004E	(I-) 0010	(-) 0047	(-1) 0040	(-) 0040	(6) T-+-I
	dar year (or fiscal year beginning in)	<b>(a)</b> 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets (Explain in Part VI.)						
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for th	•					` ' ; '
0 1:	organization, check this box and stop her						🕨
	on C. Computation of Public Suppor			10 1 (6)		45	0/
15	Public support percentage for 2019 (line 8		•				%
16 Saati	Public support percentage from 2018 Sch					16	%
	on D. Computation of Investment Inc			aviliaa 10. aalu	(f)	47	0/
17	Investment income percentage for 2019 (I			-		17	%
18	Investment income percentage from 2018					18 221 a	% and line
19a	331/3% support tests—2019. If the organi 17 is not more than 331/3%, check this box a						
<b>L</b>	33 <sup>1</sup> / <sub>3</sub> % support tests—2018. If the organiz	_	=	-		=	_
b	line 18 is not more than 331/3%, check this b						
20	Private foundation If the organization did	_	_	=			

### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

Cu	on A. All Supporting Organizations			
			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	4		
_		1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer	_		
Ju	(b) and (c) below.	3a		
<b>L</b>		Ja		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.	3b		
_		JU		
C	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.	3с		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)			
	purposes.	4c		
5а	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authority such action; and (iv) how the action			
	was accomplished (such as by amendment to the organizing document).	5a		
b	<b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
С	<b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in <b>Part VI</b> .	6		
7		U		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	-		
_		7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI</b> .	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI.</b>	9b		
С	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI.</b>	9c		
100		50		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section			
	4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated			
	supporting organizations)? If "Yes," answer 10b below.	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)	10b		

Part	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in <b>Part VI</b> .	11c		
Secti	on B. Type I Supporting Organizations		\ <u>'</u>	
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2		
Secti	on C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
Secti	on D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
-	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.	3		
Secti	on E. Type III Functionally Integrated Supporting Organizations			
1 a b c	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see in the organization satisfied the Activities Test. Complete line 2 below.  The organization is the parent of each of its supported organizations. Complete line 3 below.  The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in Part VI).			
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more	_u		
-	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. <i>Answer (a) and (b) below.</i>			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	Ja		
	of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Org	gani	zations	
1 Check here if the organization satisfied the Integral Part Test as a qualifying instructions. All other Type III non-functionally integrated supporting organ			
Section A—Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Section B-Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C-Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions).	6		
7 Check here if the current year is the organization's first as a non-functionall instructions).	y int	egrated Type III supporti	ng organization (see

Part	V Type III Non-Functionally Integrated 509(a)(3	) Supporting Organi	zations (continued)	. 490 1
Sect	ion D-Distributions			Current Year
1	Amounts paid to supported organizations to accomplish e	exempt purposes		
2	Amounts paid to perform activity that directly furthers exe organizations, in excess of income from activity	empt purposes of suppo	rted	
3	Administrative expenses paid to accomplish exempt purp	oses of supported orga	nizations	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to whic (provide details in <b>Part VI</b> ). See instructions.	h the organization is res	ponsive	
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Sect	ion E—Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
_1_	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reasonable cause required—explain in <b>Part VI</b> ). See instructions.			
3	Excess distributions carryover, if any, to 2019			
а	From 2014			
b	From 2015			
С	From 2016			
d	From 2017			
е	From 2018			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
i	Carryover from 2014 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D, line 7:			
а	Applied to underdistributions of prior years			
b	Applied to 2019 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in <b>Part VI.</b> See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in <b>Part VI.</b> See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j and 4c.			
8	Breakdown of line 7:			
а	Excess from 2015			
b	Excess from 2016			
С	Excess from 2017			
d	Excess from 2018			
е	Excess from 2019			

Part VI	<b>Supplemental Information.</b> Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
Schedule A	, Part II, Line 10 - Misc advertising and video sponsorship and other misc income.

#### SCHEDULE C (Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

OMB No. 1545-0047

2019

Open to Public Inspection

Department of the Treasury Internal Revenue Service For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.
 ► Attach to Form 990 or Form 990-EZ.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

• 8	ection 501(c)(4), (5), or (6) orga	unizations: Complete Bart III						
	of organization	illizations. Complete Fart III.		Employer iden	ntification number			
	SANTS FOREVER INC		LII LII					
PHEASANTS FOREVER INC 41-142914  Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization								
1 2 3 Part 1 2 3 4a b Part 1	Provide a description of definition of "political campaign activity Volunteer hours for political campaign activity Volunteer hours for amount of any of the complete if the Enter the amount direction of the political campaign activity Volunteer hours for political campa	the organization's direct and incompaign activities")  y expenditures (see instructions)  cal campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  cal campaign activities (see instructions)  cal campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  cal campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  cal campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the campaign activities (see instructions)  description is exempt under the	direct political calculus	mpaign activities in Part	IV. (see instructions for			
2 3 4 5	Enter the amount of the 527 exempt function activated to the filing organization. Enter the names, address organization made payme the amount of political control of the filing organization.	filing organization's funds contributities  expenditures. Add lines 1 and 2.  file Form 1120-POL for this year's ses and employer identification nurents. For each organization listed, contributions received that were profund or a political action committee.	uted to other org Enter here and  nber (EIN) of all senter the amount property and directly	anizations for section  on Form 1120-POL,  section 527 political organi paid from the filing organi delivered to a separate p	Yes No vations to which the filing tation's funds. Also enterpolitical organization, such			
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0			
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								

Cat. No. 50084S

Page 2

c Total lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots nontaxable amount

f Grassroots lobbying expenditures

Pa	rt II-A	Complete if the organization section 501(h)).	n is exempt u	nder section 50	01(c)(3) and filed	d Form 5768 (ele	ection under	
A	Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name,							
		address, EIN, expenses, and	share of excess	lobbying expendi	tures).			
В	Check ►	if the filing organization check	ed box A and "	limited control" pr	ovisions apply.			
		Limits on Lobb				(a) Filing	(b) Affiliated	
		(The term "expenditures" me		·		organization's totals	group totals	
1	a Total lo	obbying expenditures to influence	public opinion	(grassroots lobbyi	ng)	0		
		obbying expenditures to influence	•		• •	997,535		
		obbying expenditures (add lines 1	,			997,535		
		exempt purpose expenditures .				56,349,686		
		xempt purpose expenditures (add				57,347,221		
		ng nontaxable amount. Enter	the amount from	om the following	table in both			
	columr	าร.				1,000,000		
	If the an	nount on line 1e, column (a) or (b) is:	The lobbying	nontaxable amount	is:			
	Not ove	r \$500,000	20% of the am	ount on line 1e.				
	Over \$5	00,000 but not over \$1,000,000	\$100,000 plus	15% of the excess of	over \$500,000.			
	Over \$1	,000,000 but not over \$1,500,000	\$175,000 plus	10% of the excess of	over \$1,000,000.			
	Over \$1	,500,000 but not over \$17,000,000	\$225,000 plus	5% of the excess ov	ver \$1,500,000.			
		7,000,000	\$1,000,000.					
	<b>g</b> Grassr	oots nontaxable amount (enter 25	% of line 1f)			250,000		
		ct line 1g from line 1a. If zero or le	•			0		
	i Subtra	ct line 1f from line 1c. If zero or les	ss, enter -0-			0		
	-	e is an amount other than zero			•		Yes No	
	reportii	ng section 4911 tax for this year?					Tes NO	
	(Som	e organizations that made a sec	ction 501(h) ele	Period Under Sec ection do not have uctions for lines	e to complete all	of the five colum	ns below.	
		Lobbying	Expenditures	During 4-Year Av	eraging Period			
	Cale	ndar year (or fiscal year beginning in)	<b>(a)</b> 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	(d) 2019	(e) Total	
2	<b>a</b> Lobbyi	ng nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000	
		ng ceiling amount of line 2a, column (e))					6,000,000	

831,143

250,000

0

906,248

250,000

0

853,394

250,000

0

Schedule C (Form 990 or 990-EZ) 2019

3,588,320

1,000,000

1,500,000

997,535

250,000

Part	Complete if the organization is exempt under section 501(c)(3) and has NOT (election under section 501(h)).	iled	Form	5768		
For 6	each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed	(a	a)		(b)	
	ription of the lobbying activity.	Yes	No	Ar	nount	t
1	During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:					
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
С	Media advertisements?					
d	Mailings to members, legislators, or the public?					
е	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities?					
j	Total. Add lines 1c through 1i					
<b>2</b> a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 .					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Part	III-A Complete if the organization is exempt under section 501(c)(4), section 501(c 501(c)(6).	)(5), (	or se	ction		
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		
2 3	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			3	<del></del>	
Part	Complete if the organization is exempt under section 501(c)(4), section 501(c 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" Ol answered "Yes."	)(5), c	or se	ction	ine 3	3, is
1	Dues, assessments and similar amounts from members		1			
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid).	of				
а	Current year		2a			
b	Carryover from last year		2b			
С	Total		2c			
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .	1	3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of excess does the organization agree to carryover to the reasonable estimate of nondeductible lobby					
E	and political expenditure next year?	•	4			
5 Par	Taxable amount of lobbying and political expenditures (see instructions)	•	5			
Provid	de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groe instructions); and Part II-B, line 1. Also, complete this part for any additional information.	up list	t); Par	t II-A, Ii	nes 1	I and

# SCHEDULE D (Form 990)

### **Supplemental Financial Statements**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. 
► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

PHEASANTS FOREVER INC 41-1429149 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year . . . . . . . . 1 2 Aggregate value of contributions to (during year) . 3 Aggregate value of grants from (during year) . . 4 Aggregate value at end of year . . . . . . . . . Did the organization inform all donors and donor advisors in writing that the assets held in donor advised 5 funds are the organization's property, subject to the organization's exclusive legal control? . . . . . . ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used 6 only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area ✓ Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year 2a 14 2b 7,414 2c Number of conservation easements on a certified historic structure included in (a) . . . . 0 Number of conservation easements included in (c) acquired after 7/25/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_5 4 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 5 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: 

Schedu	le D (Form 990) 2019								Page <b>2</b>
Part		ollections of A	Art. Histo	rical T	reasures.	or Ot	her Similar A	ssets (cor	
3	Using the organization's acquisition, accollection items (check all that apply):							•	
а	☐ Public exhibition		д□	Loan c	r exchange	e progr	am		
b	☐ Scholarly research		e $\square$						
c	☐ Preservation for future generations		С _	Cirici					
	_	'a collections o	nd ovnlein	how th	ov further	tha ara	anization's ava	mnt nurna	o in Dort
4	Provide a description of the organization XIII.								e in Pari
5	During the year, did the organization sol assets to be sold to raise funds rather that	an to be mainta						lar Yes	☐ No
Part	Complete if the organization an 990, Part X, line 21.		on Form	990, P	art IV, line	9, or	reported an a	mount on	Form
1a	Is the organization an agent, trustee, cu		er interme	diary fo	r contributi	ions or	other assets r	_	
b	included on Form 990, Part X?	XIII and comple	te the follo	 owing ta	ble:			∐ Yes	∐ No
							/	Amount	
С	Beginning balance					1c	:		
d	Additions during the year					1d	1		
е	Distributions during the year					1e			
f	Ending balance					1f			
2a b	Did the organization include an amount of "Yes," explain the arrangement in Part 2							•	□ No
	EV Endowment Funds.	Tim Oncon nore	m and oxp	- Tarracion	1100 00011	provide	24 0111 41174111 1		
	Complete if the organization an	swered "Yes"	on Form	990. P	art IV. line	10.			
		a) Current year	(b) Prior		(c) Two years		(d) Three years bad	ck (e) Four v	ears back
1a	Beginning of year balance	2,713,409		31,279		88,566	1,943,8!		1,465,741
b	Contributions	218,055		33,320		72,162	94,98		583,283
c	Net investment earnings, gains, and	210,000		700,020		72,102	74,70	71	303,203
·	losses	-161,408	1	123,703	11	37,180	206,07	70	-60,112
d	Grants or scholarships	0	•	0	•	0	200,0	0	00,112
e	Other expenditures for facilities and	- U							
C	programs	79,491		74,893		66,629	56,33	28	45,062
f	Administrative expenses	0		0		00,027	30,3	0	0
g	End of year balance	2,690,565	2.7	13,409	2 3	31,279	2,188,56	-	1,943,850
2	Provide the estimated percentage of the							JO	1,743,030
a	Board designated or quasi-endowment	•		(iiiio ig,	oolallii (a)	, noid (			
b	Permanent endowment ► 26.8		- '0						
c	Term endowment ► 25.5 %	70							
·	The percentages on lines 2a, 2b, and 2c	should equal 10	nn%						
За	Are there endowment funds not in the po	•		tion tha	t are hold (	and ad	ministored for t	ho	
Ja	organization by:	2556551011 01 111	e organiza	ilion ina	t are rielu a	anu au	illillistered for t		es No
	(i) Unrelated organizations							3a(i)	V 100
								3a(ii)	- ·
h	If "Yes" on line 3a(ii), are the related organ							3b	
4	Describe in Part XIII the intended uses of		•					30	
- Part			II S CHOOW	ineni iu	nus.				
rait	Complete if the organization an		on Form	aan p	art IV line	112	See Form 990	Dart Y li	10
	Description of property	(a) Cost or oth	ner basis (k	b) Cost or	other basis	(c) /	Accumulated epreciation	(d) Book	
		(iiivestille	·	(011		ut	Sp. Joiation		
1a	Land		0		410,000				410,000
b	Buildings		0		967,625		435,431		532,194
С	Leasehold improvements	<u> </u>	0		160,090		29,877		130,213

0

0

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) .

4,884,632

0

d Equipment

1,199,405

2,271,812

0

3,685,227

. ▶

0

Schedule D (Form 990) 2019 Page **3** 

Part VII	Investments – Other Securities.	IV line 11b See E	orm 000	Dort V line 10
	Complete if the organization answered "Yes" on Form 990, Part  (a) Description of security or category	(b) Book value		ethod of valuation:
	(including name of security)	(b) Dook value	,	id-of-year market value
(1) Financial	derivatives			
	neld equity interests			
(3) Other		_		
(A)				
(B)				
(C)				
(D)		-		
(E)		-		
(F)		-		
(G) (H)				
	mn (b) must equal Form 990, Part X, col. (B) line 12.) . ▶			
Part VIII	Investments – Program Related.			
	Complete if the organization answered "Yes" on Form 990, Part	IV. line 11c. See Fo	orm 990.	Part X. line 13.
	(a) Description of investment	(b) Book value		ethod of valuation:
	., .		Cost or en	id-of-year market value
(1) Land He	eld for Resale	8,883,341	End-of-Ye	ear Market Value
(2)				
(3)				
(4)				
(5)				
(6)				
_(7)				
(8)				
(9) T + + (0) /	(I) I I I OOO D IV I (D) (I IO)			
	mn (b) must equal Form 990, Part X, col. (B) line 13.) . ▶  Other Assets.	8,883,341		
Part IX	Complete if the organization answered "Yes" on Form 990, Part	IV line 11d See E	orm 000	Dart V line 15
	(a) Description	IV, IIIIe TTU. See T	01111 990,	(b) Book value
(1)	(a) Description			(b) Book value
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	mn (b) must equal Form 990, Part X, col. (B) line 15.)		<b>•</b>	
Part X	Other Liabilities.			
	Complete if the organization answered "Yes" on Form 990, Part	IV, line 11e or 11t.	See Form	m 990, Part X,
	line 25.			
1.	(a) Description of liability			(b) Book value
(1) Federal in				0
	ed Revenue			5,041,279
	ole Gift Annuity			152,805
<u>(4)</u>				
(5)				
(6)				
<u>(7)</u> <u>(8)</u>				
(9)				
	mn (b) must equal Form 990, Part X, col. (B) line 25.)		<b>•</b>	5,194,084
	runcertain tax positions. In Part XIII, provide the text of the footnote to the orga	nization's financial stat	tements th	

organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

•

Schedule D (Form 990) 2019 Page **4** 

#### Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. Part XI Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. Total revenue, gains, and other support per audited financial statements . . . . . . . . . . 79,924,406 2 Amounts included on line 1 but not on Form 990. Part VIII, line 12: -257.824 Donated services and use of facilities 10,744,272 2c n -660,669 9,825,779 Subtract line **2e** from line **1** . . . . . . . . . . . . . . . . 3 3 70,098,627 4 Amounts included on Form 990. Part VIII. line 12, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . . **4**a n 4b -2,455,100 Add lines 4a and 4b . . . . . 4c -2,455,100 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) 5 67,643,527 Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Part XII Complete if the organization answered "Yes" on Form 990. Part IV. line 12a. 1 1 80.543.700 2 Amounts included on line 1 but not on Form 990. Part IX, line 25: 2a 10.744.272 2b 0 2c 0 2,455,100 2e 13,199,372 3 3 Subtract line **2e** from line **1** . . . . . . . . . . . . . . . . . . 67,344,328 Amounts included on Form 990. Part IX. line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . . 4a 4b 660,670 Add lines **4a** and **4b** . . . . . . . . . . . . . 660,670 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.). 68,004,998

#### Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Schedule D, Part II, Line 5 - - Pheasants Forever, Inc. believe that the long-term control of wildlife habitat is often in the best interest of both the public and wildlife. Conservation easements provide one mechanism by which the organization can facilitate long-term control without the upfront expense and long term operational costs of land ownership. On-going monitoring and enforcement are important components of successful conservation easements. The following steps will be conducted for each Pheasant Forever owned conservation easement.

Baseline survey - Pheasants Forever staff will evaluate the property with the owners to document the property's resource values (current and potential), boundaries, and potential threats and hazards. The Baseline Survey will be conducted using The Forever Land Trust Baseline Documentation Checklist. The Baseline Survey should be conducted within one year of acquiring the interest and the landowner should be involved whenever possible. Monitoring - Pheasants Forever staff and/or volunteers will conduct annual on-site or aerial monitoring of all conservation easements to evaluate current resource conditions and to document existing or potential threats to the easement. To the extent practicable, the persons involved in monitoring should have pertinent information from the Baseline Survey for comparison with current conditions. A monitoring report will be filed and maintained along with the Baseline Survey in Pheasant Forever's files at the National Office. The Public Finance Director will immediately be notified of any perceived threats. Enforcement - Any necessary enforcement action is to be undertaken by Pheasants Forever's Public Finance Director in conjunction with local staff. Easement Modifications - Easements may be modified only if the protected resources will benefit from a modification. Any modification request should be sent to the Public Finance Director for evaluation. The Chief Executive Officer must approve any modification.

Schedule D, Part II, Line 9 - A conservation easement is a voluntary, legal enforceable agreement between a landowner and another entity in which the landowner gives up certain rights to use or modify their land subject to the terms of the easement. The entity agrees to monitor and enforce conditions within the agreement throughout the life of the easement (usually in perpetuity). In certain cases, the Organization acquires, or accepts as a donation, easements that provide conservation benefits consistent with the Organization's mission. Conservation easements that are purchased are recorded as program expense in the year acquired. Contributed easements are recorded as contribution income and program expense based on appraisal or other estimated value.

Schedule D, Part V, Line 4 - Wildlife Conservation Experience Fund - The Wildlife Conservation Experience Fund is meant to perpetually fund annual engagement activities, events and/or programs for high school aged students that have interest in wildlife conservation, hunting

Schedule D (Form 990) 2019 Page 5

## Part XIII - Supplemental Information (Continued)

and/or shooting sports. Students are provided the opportunity to learn skills and explore a variety of careers and current issues relevant to conservation and the outdoor recreation industry. As much as possible, opportunities are offered to students through authentic, experiential earning activities. When and where possible, resource professionals and representatives from the outdoor recreation industry provide essions that emphasize the opportunities and career paths students can pursue. Forever Shooting Sports Fund - The Forever Shooting Sports Fund will perpetually fund actions that support those priorities mentioned above at the chapter and/or local level. Examples of such are chapter incentives, leveraging local support for programs, the Adopt a Team program, activity cost sharing, etc. Dependent upon organizational chapter priorities, this program may provide other incentives for shooting sports initiatives in the future. Habitat Education fund - This fund is used to fund opportunities to educate youth and others about conservation programs. Forever Stewardship Fund - The forever Stewardship Fund is used to fund the obligation that Organization has for on-going monitoring and enforcement of the easements incquired.
Schedule D, Part X, Line 2 - The Organization has been granted exempt status for federal and state corporate income taxes purposes under Section 501(c)(3) of the Internal Revenue Code and applicable state codes. It has been classified as an organization that is not a private oundation. Therefore, charitable contributions are tax deductible. The Organization follows the guidance outlined in the Income Tax Topic
of FASB Accounting Standards Codification. The Organization is subject to unrelated business income tax on advertising revenues and nerchandise sales. The Organization projects no income tax liability for the year ended June 30, 2020. The two single member limited lability companies owned by Organization are disregarded entities for income tax purposes and follow the same tax treatment as the Organization.
Schedule D, Part XI, Line 2d - Cost of membership premiums -\$660,670.
Schedule D, Part XI, Line 4b - Cost of habitat seed sold -\$2,455,100.
Schedule D, Part XII, Line 2d - Cost of habitat seed sold \$2,455,100.
Schedule D, Part XII, Line 4b - Cost of membership premium \$660,670.

### SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Employer identific

i vairie v	of the organization					Employer identific	outon number	
	ASANTS FOREVER INC						1429149	
Par	Fundraising Activities. Form 990-EZ filers are n				vered "Yes" on l	Form 990, Part IV,	line 17.	
1	Indicate whether the organization	n raised funds t	hrough any	of the follo	owing activities. C	heck all that apply.		
а			e	Solicitati	ion of non-govern	ment grants		
b	☐ Internet and email solicitation	ns	f [	Solicitati	ion of governmen	t grants		
С	Phone solicitations		g		fundraising events	_		
d	☐ In-person solicitations		<b>5</b> –	[	J			
2a	Did the organization have a writ	ten or oral agree	ament with	any individ	tual (including offi	cere directore truet	2000	
Za	or key employees listed in Form							
b		individuals or e	entities (fund			•		
	(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?  Yes No		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in	(vi) Amount paid to (or retained by) organization	
						col. (i)	Organization	
1			103	140	_			
2								
3								
4								
5								
6								
7								
8								
9								
10								
Total				•				
3	List all states in which the orga registration or licensing.			ensed to s	colicit contribution	s or has been notifi	ed it is exempt from	

**Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

			(a) Event #1	<b>(b)</b> Event #2	(c) Other events	(d) Total events		
			Pheasant Fest	Red River Valley Chapter	315	(add col. <b>(a)</b> through col. <b>(c)</b> )		
			(event type)	(event type)	(total number)	COI. <b>(C)</b> )		
Revenue								
ver	1	Gross receipts	1,632,381	10,900	8,948,357	10,591,638		
Вĕ								
	2	Less: Contributions	0	0	0	0		
	3	Gross income (line 1 minus						
		line 2)	1,632,381	10,900	8,948,357	10,591,638		
	4	Cash prizes	0	0	0	0		
	5	Noncash prizes	105,251	4,386	2,948,627	3,058,264		
		•						
ses	6	Rent/facility costs	238,655	0	0	238,655		
Direct Expenses		_						
Ϋ́	7	Food and beverages	180,758	54	1,225,021	1,405,833		
ct		G						
ire	8	Entertainment	0	0	0	0		
						-		
	9	Other direct expenses .	269,972	396	2,209,522	2,479,890		
		•			, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,		
	10	Direct expense summary. Ad	ld lines 4 through 9 in c	olumn (d)		7,182,642		
	11	Net income summary. Subtra				3,408,996		
Pa	rt II				990. Part IV. line 19.	or reported more than		
		\$15,000 on Form 990-E2	Z, line 6a.		, , ,			
d)				(b) Pull tabs/instant		(d) Total gaming (add		
Revenue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))		
e e								
ď	1	Gross revenue	0	0	7,895,472	7,895,472		
					, , , , ,	7 7		
တ္သ	2	Cash prizes	0	0	0	0		
Direct Expenses		·						
gbe	3	Noncash prizes	0	0	5,359,872	5,359,872		
ш		•			.,,	. / / -		
ect	4	Rent/facility costs	0	0	1,295	1,295		
Ē					,	,		
	5	Other direct expenses .	0	0	9,486	9,486		
		, and the second	☐ Yes %		✓ Yes 100 %	1,155		
	6	Volunteer labor	□ No	□ No	□ No			
	7	7 Direct expense summary. Add lines 2 through 5 in column (d)						
	-	Direct expense summary. Add lines 2 through 5 in column (d)						
	8	Net gaming income summary	y. Subtract line 7 from I	ine 1, column (d)		2,524,819		
			,	, , ,				
9		Enter the state(s) in which the organization conducts gaming activities: See Schedule G, Part IV, Statement 1						
		Is the organization licensed to conduct gaming activities in each of these states?						
		If "No," explain:						
	-							
10	a i	Were any of the organization's g	aming licenses revoked	d. suspended. or termina	ated during the tax vear	? . □ Yes ☑ No		
		If "Yes," explain:						

Scheau	ile G (Form 990 or 990-EZ) 2019		Page 3
11	Does the organization conduct gaming activities with nonmembers?	✓ Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?	☐ Yes	☑ No
13	Indicate the percentage of gaming activity conducted in:		
а	The organization's facility		0 %
b	An outside facility		100 %
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name ► Various volunteers at local chapter		
	Address ► 1783 Buerkle Circle St Paul, MN 55110		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	☐ Yes	☑ No
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the	□ .00	
С	amount of gaming revenue retained by the third party ► \$  If "Yes," enter name and address of the third party:		
	Name ►		
	Address ►		
16	Gaming manager information:		
	Name ► Various volunteers at local chapter		
	Gaming manager compensation ▶ \$0		
	Description of services provided ► See Schedule G, Part IV, Statement 2		
	☐ Director/officer ☐ Employee ☑ Independent contractor		
17	Mandatan, diatributiona		
17	Mandatory distributions:		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?	✓ Yes	□No
b		<u>.                                    </u>	
b	spent in the organization's own exempt activities during the tax year > \$ 2,524,819		
Part	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition		
Cala	See instructions.		
	dule G, Part III, Line 17b - Pheasants Forever raises funds through gaming activities, including raffles. The revenue from	m raffles r	ield
within	n a state are often required to be spent within the state in furtherance of the Organization's non-profit mission.		

PHEASANTS FOREVER INC

Form: Schedule G (2019) EIN: 41-1429149

Page: 2 Part III, Line 9

Page: 2	States Where Gaming Conducted	Part III, Line 9
States	States where Gailing Conducted	
AR		
AZ		
CA		
co		
FL		
GA		
IA		
ID		
IL		
IN		
KS		
KY		
LA		
MD		
MI		
MN		
MO		
MS		
MT		
NC		
ND		
NE		
NH		
NJ		
NM		
NY		
OH OK		
OR		
PA		
SC		
SD		
TN		
TX		
VA		
WA		
WI		

WY

Schedule G, Part IV, Statement 2 PHEASANTS FOREVER INC

Form: Schedule G (2019)

Page: 3

EIN: 41-1429149

Part III, Line 16

#### Services provided by gaming manager

#### Description

Chapter volunteers host banquets to raise funds on behalf of the Organization. These volunteers host the events that generally includes a meal, live gaming and other fund raising activities. They collect and account for the funds raised according to Pheasant Forever's policy and procedures.

### **SCHEDULE J** (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2019

Open to Public Inspection

Employer identification number Name of the organization PHEASANTS FOREVER INC 41-1429149

Part	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use			
	☐ Travel for companions ☐ Payments for business use of personal residence			
	☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to	1b		
	explain			
_				
2	directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line			
	1a?	2		
3	Indicate which if any of the following the organization wood to establish the componentian of the			
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			
	related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	✓ Compensation committee			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	✓ Form 990 of other organizations ✓ Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		~
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	~	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		~
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		-
b	Any related organization?	5b		~
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
J	compensation contingent on the net earnings of:			
а	The organization?	6a		~
b	Any related organization?	6b		~
-	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed			
	payments not described on lines 5 and 6? If "Yes," describe in Part III	7		~
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		~
_				
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	_		

Schedule J (Form 990) 2019

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

Note: The sum of columns (b)(i)–(iii) id	<i>.</i>		f W-2 and/or 1099-MIS		(C) Retirement and			(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	( <b>D</b> ) Nontaxable benefits	<b>(E)</b> Total of columns (B)(i)–(D)	in column (B) reported as deferred on prior Form 990
Howard K Vincent, President	(i)	305,846	10,000	33,358	15,947	18,630	383,781	0
and CEO	(ii)	0	0	0	0	0	0	0
David E Nomsen, VP of	(i)	191,745	0	33,827	9,525	14,758	249,855	0
Governmental Affairs	(ii)	0	0	0	0	0	0	0
James M Koerber, Chief	(i)	210,594	0	10,791	10,467	8,261	240,113	0
Financial Officer	(ii)	0	0	0	0	0	0	0
Richard Young, VP of Field	(i)	173,491	0	7,707	8,615	9,951	199,764	0
Operations	(ii)	0	0	0	0	0	0	0
David Bue, VP Development	(i)	166,577	0	5,194	8,308	17,630	197,709	0
5	(ii)	0	0	0	0	0	0	0
Robert St Pierre, Vice President	(i)	135,454	0	942	6,717	8,359	151,472	0
of Marketing	(ii)	0	0	0	0	0	0	0
	(i)							
7	(ii)							
	(i)							
8	(ii)							
	(i)							
9	(ii)							
	(i)							
10	(ii)							
	(i)							
11	(ii)							
	(i)							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
14	(ii)							
	(i)							
15	(ii)							
	(i)							
_16	(ii)							

Schedule J (Form 990) 2019

# Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. Schedule J, Part I, Line 3 - Compensation for the President/CEO is set by the executive committee and is based on the review of compensation data from other nonprofit organizations of similar size and scope as well as data from several published compensation surveys. The Committee reviews the President/CEOs achievement of goals for the year along with the compensation data described above to determine salary adjustments as well as any inventive compensation to be awarded. This review process takes place annually. Compensation for other officers and key employees is set by the President/CEO and is performed using the same compensation data sources described above for the applicable positions. Schedule J, Part I, Line 4 - - Pheasants Forever has a split dollar life insurance benefit that is available to executive leadership. Both the eligible employees and Pheasants Forever contribute to the premium costs of the policies. For calendar year 2019 the following amounts were included in the employees' compensation: Howard Vincent - \$29,016; James Koerber -\$10,791; Dave Nomsen - \$33,827; Richard Young - \$7,707; David Bue - \$5,194 & Bob St. Pierre - \$942.

## **SCHEDULE M** (Form 990)

# **Noncash Contributions**

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990.

**Types of Property** 

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number Name of the organization PHEASANTS FOREVER INC 41-1429149

applicable Items contributed Form 990, Part VIII, line 1g No.  Art—Works of art	Retail Va	lue		
2 Art—Historical treasures	Retail Va	lue		
3 Art—Fractional interests	Retail Va	lue		
4 Books and publications	Retail Va	lue		
<ul> <li>5 Clothing and household goods</li> <li>6 Cars and other vehicles</li> <li>1 43,000 R</li> </ul>	Retail Va	lue		
goods	Retail Va	lue		
	Retail Va	lue		
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock .				
11 Securities—Partnership, LLC, or trust interests	air Mark	et Value		
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other	Appraise	d value		
15 Real estate—Residential				
16 Real estate – Commercial				
<b>17</b> Real estate—Other ✓ 20 1,410,637 A	Appraise	d value		
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
<b>21</b> Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (Sound Gear ) ✓ 1 2,400 R 26 Other ► (John Deere Lease ) ✓ 2 68,285 R				
26       Other ► (John Deere Lease )       ✓       2       68,285 R         27       Other ► (Polaris ATVs )       ✓       5       41,700 R				
28 Other (Polaris ATVS) 5 41,700 R	tetali va	iue		
29 Number of Forms 8283 received by the organization during the tax year for contributions for				
, , ,	29	C	)	
			Yes	No
<b>30a</b> During the year, did the organization receive by contribution any property reported in Part I, lines 1	l throug	ıh		
28, that it must hold for at least three years from the date of the initial contribution, and which isn't				
to be used for exempt purposes for the entire holding period?		30a		~
<b>b</b> If "Yes," describe the arrangement in Part II.				
Does the organization have a gift acceptance policy that requires the review of any non-contributions?	standar	rd 31	V	
<b>32a</b> Does the organization hire or use third parties or related organizations to solicit, process, or sell	noncas			
contributions?		32a		~
<b>b</b> If "Yes," describe in Part II.				
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is describe in Part II.	checked	d,		

Schedule M (Form 990) 2019 Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

#### SCHEDULE O (Form 990 or 990-EZ)

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

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90-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for the latest information.

Name of the organization Employer identification number
PHEASANTS FOREVER INC 41-1429149

Form 990, Part VI, Section B, Line 11b - The Form 990 was prepared by qualified staff and reviewed by upper management for accuracy. All members of the Board of Directors received a copy prior to filing and were given an overview by management and were provided an opportunity to ask questions of management before the return was filed. Form 990, Part VI, Section B, Line 12c - - Responsible Persons with respect to the conflict of interest policy include (a) any person who is, or was at any time during the past five years, in a position to exercise substantial influence over the affairs of the Corporation, or (b) a member of the family (spouses, children, grandchildren, great grandchildren, brothers and sisters, and spouses to any of them, and ancestors) or business partners or associates of an individual described in (a) above, or (c) a 35% controlled entity (a corporation, partnership, or trust or estate for which person(s) described in (a) or (b) above, control more than 35% of the voting rights, profit interests, and beneficial interests, respectively.) In addition, all voting members of the Board of Directors, presidents, CEOs, CFOs, COOs, treasurers, and other persons who have or share similar powers or responsibilities shall automatically be considered Responsible Persons by this policy with respect to this policy. All responsible persons are required to annually disclose in writing any potential conflicts of interest in accordance with the policy as well as disclosing any family or business relationships that they have with another Responsible Person. A responsible Person is immediately required to disclose to the Chief Executive Officer or the Chair of the Board of Directors any material transaction that he or she has entered into, or is contemplating entering into with the Corporation. If the transaction involves the Chief Executive Officer, he or she must disclose to the Chair of the Board of Directors or the Secretary of the Board of Directors the potential conflict. If the transaction involves the Chair of the Board of Directors, he or she shall disclose to the Chief Executive Officer or the Secretary of the Board of Directors the potential conflict. The person(s) receiving notice that a potential conflict of interest exists shall review the facts and circumstances of the transaction or matter and make a determination as to whether a conflict of interest exists as defined above. Contemporaneous documentation of the facts, circumstances and the decision reached shall be made in the minutes of the Board of Directors, or a Committee of the Board of Directors, or in other written documentation to be retained in the Corporation's permanent records. Upon the determination that a conflict of interest involving a Responsible Person does in fact exist, that person shall be notified as such, and he or she shall be precluded from voting on, or otherwise making, participating in, or attempting to influence a decision related to the transaction for which the conflict of interest exists. Form 990, Part VI, Section B, Line 15 - Compensation for President/CEO is set by the Executive Committee of the Board, and is based on review of compensation data from other nonprofit organizations of similar size and scope as well as data from several published compensation surveys. The Committee reviews the President/CEO's achievement of goals for the year along with the compensation data described above to determine salary adjustments as well as any incentive compensation to be awarded. This review process takes place annually. Compensation for other officers and key employees is set by the President/CEO and is performed using the same compensation data sources described above for the applicable positions. Form 990, Part VI, Section C, Line 19 - The organizing documents and financial statements are available to the public upon request.

Schedule O, Statement 1 PHEASANTS FOREVER INC

Form: Form 990 (2019) EIN: 41-1429149

Page: 2 Part III, Line 4a

## First Program Service Accomplishments Description

expended \$431,000 to plant trees and has spent \$23.3 million on planted trees since 1982. Wetlands - Wetlands provide an excellent source of winter cover and provide the best overall survival rates for pheasants. A wetland's dense network of stems provides effective insulation from cold temperatures and wind chill and provides shelter from blowing and drifting snow. Pheasants Forever restored 487 acres of wetlands during the year and 86,631 acres of wetlands since inception. Food Plots- Winter cover is much more effective with a high energy food source nearby. Well-placed food plots establish safe foraging patterns, restrict unnecessary movements, and provide a dependable food source. A dependable high energy food source is needed to carry female birds through harsh winters in good condition and leads to a reduction in mortality rate during the following spring nesting season. During the year, Pheasants Forever planted 57,199 acres of food plots and has planted 2,053,000 acres of food plots since 1982. Nesting Cover - Throughout the pheasant range, nesting cover is the single most important limiting factor for wildlife populations. Establishing the right vegetation and managing it properly will provide pheasants with concealment from predators and protection from various weather conditions. Additionally, our nesting and broodrearing projects that plant prairie grasses and forbs (flowering plants) also improves habitat for bees, butterflies and other pollinators. Pheasants Forever established or improved 36,010 acres of nesting cover during the year, and more than 3,141,000 acres since 1982. Maintenance - During fiscal year 2020 Pheasants Forever completed 1,711 projects to maintain quality habitat on over 93,000 acres. Since 1999 the organization has completed more than 53,806 maintenance projects covering more than 3,570,000 acres. Equipment - Pheasants Forever chapters purchase specialized habitat equipment which is either donated to local wildlife agencies or made available to local landowners to aid in establishing and/or maintaining their own habitat projects. During the year, Pheasants Forever expended \$667,000 to purchase habitat equipment and has spent \$19.2 million on habitat equipment since inception. Farm Bill Biologist Program - Pheasants Forever has developed a network of more than 300 trained biologists that work directly with local landowners, state and federal agencies and others around the country. These Farm Bill Biologists, Coordinating Wildlife Biologists, Habitat Specialists and others assist landowners and property managers in designing, developing, and funding habitat improvements on private lands and public lands. PF Biologists and other trained field staff possess the knowledge of federal, state, and local programs to assist landowners in finding the right program to meet their personal habitat and land use goals. Through a unique partnership, Farm Bill Biologists are located in local USDA service centers in priority habitat areas throughout the pheasant and quail range. During fiscal year 2020, Pheasants Forever biologists worked with more than 32,000 landowners to improve wildlife habitat on more than 1.1 million acres.

Description

Schedule O, Statement 2 PHEASANTS FOREVER INC

Form: Form 990 (2019)

Page: 2

EIN: 41-1429149

Part III, Line 4b

Constal Program Comits Assumption and Program and

#### **Second Program Service Accomplishments Description**

#### Description

adult participants across the country. Pheasants Forever and Quail Forever outreach events include events, workshops, educational materials and resources. Education & Outreach efforts support PF and QF chapters in community activities that engage youth and their families in outdoor, hands-on activities aimed at recruiting, retaining & reactivating hunter conservationists and engaged advocates for wildlife habitat. Such events include hunter safety classes, learn to hunt events, pollinator habitat projects, summer camps, shooting programs and outdoor field days. Youth 17 or younger can become Ringnecks and/or Whistler members. Over 15,000 youth members receive the youth publication Upland Tales four times a year. Youth leadership is encouraged at the local level and through state youth leadership councils and a National Youth Leadership Council comprised of about 25 active young leaders from across the country. Educational brochures also are available on subjects such as habitat and pheasant population dynamics.

Schedule O, Statement 3 PHEASANTS FOREVER INC

Form: Form 990 (2019)

EIN: 41-1429149

Part III, Line 4d

Page: 2

## Other Program Services Accomplishments

Activity Code	Description	Expense	Grants	Revenue
	Pheasants Forever provides support for and informs and updates, the more than 130,000 members and nearly 750 chapters, as to the need for ongoing work in wildlife conservation and provides assistance to accomplish that goal.	1,408,942	0	1,171,916
Total:		1.408.942	0	1.171.916

Schedule O, Statement 4

Form: Form 990 (2019)

PHEASANTS FOREVER INC

EIN: **41-1429149** 

Page: 6 Part VI, Section C, Line 17

rage. 0	States Where Copy Of Return Is Filed	Fait VI, Section C, Line 17
States		
AR		
CA		
СО		
IL		
IN		
KS		
KY		
MD		
MI		
MN		
MS		
NH		
NJ		
NY		
ОН		
OK		
OR		
PA		
SC		
WI		

## **SCHEDULE R** (Form 990)

Part II

# **Related Organizations and Unrelated Partnerships** ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

**Open to Public** Inspection

PHEASANTS FOREVER INC

**Employer identification number** 41-1429149

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990. Part IV, line 33. Part I (d) (e) (f) Name, address, and EIN (if applicable) of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets Direct controlling or foreign country) entity (1) Habitat Forever LLC (20-5803961) Wildlife Habitat DE 1,618,295 N/A -544,290 1783 Buerkle Circle, St Paul, MN 55110 **Development and** (2) The Forever Land Trust LLC (20-5803401) DE 258,508 N/A **Long-term Land Protection** -262 1783 Buerkle Circle, St Paul, MN 55110

Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had

	one or more related tax-exempt organizations du	uring the tax year.						
	(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5	<b>g)</b> 512(b)(13 rolled tity?
							Yes	No
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512 – 514)	(f) Share of total income	(g) Share of end-of- year assets	Disprop	h) ortionate ations?	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
_							Yes	No		Yes	No	
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(e) Type of entity (C corp, S corp, or trust)	(g) Share of end-of-year assets	(h) Percentage ownership	Section 5 contr enti	) 12(b)(13) rolled ity?
						Yes	No
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note	e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.			_	Y	es No
1	During the tax year, did the organization engage in any of the following transactions with one or	or more related organ	izations listed in Parts	II–IV?		
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity			[	1a	
b	Gift, grant, or capital contribution to related organization(s)				1b	
С	Gift, grant, or capital contribution from related organization(s)			[	1c	
d	Loans or loan guarantees to or for related organization(s)			[	1d	
е	Loans or loan guarantees by related organization(s)				1e	
f	Dividends from related organization(s)				1f	
g	Sale of assets to related organization(s)				1g	
h	Purchase of assets from related organization(s)				1h	
i	Exchange of assets with related organization(s)				1i	
i	Lease of facilities, equipment, or other assets to related organization(s)				1i	
•						
k	Lease of facilities, equipment, or other assets from related organization(s)				1k	
ī	Performance of services or membership or fundraising solicitations for related organization(s)				11	
m					1m	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	
0					10	
	Chaining of paid omployood marrolated organization(o)					
a	Reimbursement paid to related organization(s) for expenses				1p	
q	Reimbursement paid by related organization(s) for expenses				1q	
ч	Trombarcomone paid by rolated organization(b) for expenses				-14	
r	Other transfer of cash or property to related organization(s)				1r	
s	Other transfer of cash or property from related organization(s)				1s	
2	If the answer to any of the above is "Yes," see the instructions for information on who must con					holde
	(a)	(b)	(c)	(d)	)	noids.
	Name of related organization	Transaction	Amount involved	Method of determining	amount i	nvolved
	Than or rolling or gain Earlor.	type (a-s)	7 oa oa	g	, aoui.r.	
/4\						
(1)						
<b>(</b> 0)						
(2)						
<b>(</b> 0)						
(3)						
(4)						
(5)						
(6)						

# Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

	(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under	Are all sed 501 organia	partners ction (c)(3) zations?	(f) Share of total income	(g) Share of end-of-year assets	Disprop	h) ortionate ations?	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene mana parti	ral or aging	(k) Percentage ownership
				sections 512-514)	Yes	No			Yes	No		Yes	No	
(1)														
(2)														
(3)														
(4)														
(5)														
(6)														
(7)														
(8)														
(9)														
(10)														
(11)														
(12)														
(13)														
(14)														
(15)														
(16)														
														200) 2010

chedule R (f	hedule R (Form 990) 2019 Page <b>5</b>								
Part VII	Supplemental Information Provide additional information for responses to questions on Schedule R. See instructions.								

## Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

PHEASANTS FOREVER INC

#### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

**Employer identification number** 

41-1429149

Organization type (check one): Filers of: Section: Form 990 or 990-EZ ✓ 501(c)( ) (enter number) organization 3 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation ☐ 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation ☐ 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. **Special Rules** For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 331/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

PHEASANTS FOREVER INC 41-1429149

Part I	Contributors (see instructions). Use duplicate copi	opies of Part I if additional space is needed.						
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution					
1		\$ 4,224,134	Person Payroll Noncash  (Complete Part II for noncash contributions.)					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution					
2		\$ 16,065,560	Person Payroll Noncash  (Complete Part II for noncash contributions.)					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution					
3		\$ 8,023,929	Person Payroll Noncash  (Complete Part II for noncash contributions.)					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution					
4		\$ 4,894,970	Person Payroll Noncash  (Complete Part II for noncash contributions.)					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution					
5		\$ 2,610,709	Person Payroll Noncash  (Complete Part II for noncash contributions.)					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution					
		\$	Person					

Page

of Part II

Name of organization Employer identification number
PHEASANTS FOREVER INC 41-1429149

Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. Part II (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (See instructions.) (a) No. (c) (b) (d) FMV (or estimate) from Date received Description of noncash property given (See instructions.) Part I (c) FMV (or estimate) (a) No. (b) (d) from Description of noncash property given **Date received** (See instructions.) Part I (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given **Date received** Part I (See instructions.) (a) No. (c) (b) (d) FMV (or estimate) from Description of noncash property given **Date received** Part I (See instructions.) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given **Date received** Part I (See instructions.)

\$\_\_\_\_\_

Name of organization

Employer identification number

PHEASANTS FOREVER INC

41-1429149

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Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) >

	Use duplicate copies of Part III if a	dditional space is nee	eded.	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	(e) Transfer of gift			
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	(e) Transfer of gift			
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	se of gift (c) Use		(d) Description of how gift is held
	(e) Transfer of gift			
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
	(e) Transfer of gift			
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	